SOLAR AGENT PROGRAM DESCRIPTION:

Welcome to the Agent Program.

Our unique process creates commercial solar sales in an efficient manner while providing value to the customer, commissions to the Agents and profits for the investors. We provide great value and an easy “turn-key” solar installation system.

Through our unique system, Solar Agents are able to earn commissions in a way that shares the profits from these projects, while offering the best deals we can provide to the customers.

SavingsHighway tracks the referrals from Agent to Agent and pays commission overrides. Agents may earn commissions from SavingsHighway.com by using the system of Commercial Solar Sales presented by SavingsHighway.com. Savings Highway/Free Commercial Solar enrolls Independent Representatives also known as Independent Business Owners (IBOs), Agents, Affiliates or Sub-licensees who agree to follow the rules set by SavingsHighway.com (which may be modified at any time by SavingsHighway.com LLC)

a) Agents participate in, read, view or listen to all required training produced by SavingsHighway.com and training produced by and/or recommended by SavingsHighway.com.

b) Agents conduct all business in an honest and ethical manner. Agents will not make any misrepresentations of any kind or promise specific savings amounts to the potential customers.

c) Agents identify whom they feel to be “good potential customers” using the training supplied by SavingsHighway.com.

d) Agents follow up with potential customers using only materials approved by SavingsHighway.com.

e) Agents obtain copies of the last 12 months of the customer’s electric bills and upload them into our webbased system. Agents may also ask the customer to email to freecomercialsolarenergy@gmail.com or fax them to 800-903-6326.

In the event the Agent is only able to obtain 1 month of bills initially, this may suffice for us to see if the project has a potential, however copies of 12 months of bills will be required through the process.

f) Agents will notify SavingsHighway.com by emailing freecomercialsolarenergy@gmail.com when they believe the copy of the bills have been faxed or emailed. Agents will include their full name, SavingsHighway UserName, Contact Information and the Name, Address and Contact
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Information of the potential customer in the help desk notification. Using the help desk insures the information will be delivered as opposed to email which is never guaranteed to be delivered.

g) After copies of the bills have been submitted, Agents will check their email or other system designated by SavingsHighway.com daily to receive a proposal and Letter of Intent (LOI) from SavingsHighway.com which contains information specific to the potential customer’s proposed solar project. The email will be sent from FreeCommercialSolarEnergy@gmail.com.

h) After receiving a solar financial proposal and LOI from SavingsHighway.com or its designated partners, generally within 2 to 7 days, the Agent will connect with the client within 1 to 7 days to use our “templated email” to introduce the “Developer” to the building owner. The Developer will take over from here and the Agents job is completed. The Agent will make every effort to do this as quickly as possible.

i) Once the financial arrangements have been made and initial money transfers to fund the project, the Agent will receive commission in 3 stages. Stage 1: Upon initial funding, the Agent will receive 10% of their Commission. Stage 2: Upon ordering of equipment, the Agent will receive 60% of their Commission. Stage 3: Upon completion of installation and connection to the electric utility grid and/or batteries, the Agent will receive the remaining 30% of the Agent Commissions.

j) Up to 7 Agents may be paid for each solar project sold and installed, provided they have turned in this agreement and agree to and follow all designations and terms herein.

IE….For example, when an Agent earns $10,000 for a Commercial Solar Project, their enrolling sponsor who referred them to join with them on their SavingsHighway.com website will receive $1,000 and the sponsor of the sponsor will receive $200 and so on, up to 7 potential qualified IBOs or Associates who have become SavingsHighway.com Commercial Solar Agents.

An optional partnership agreement with different commission splits is available in your SavingsHighway Members Area Solar Library. For example, an Agent may have a Supervisor or helper with whom they would like to split commissions.


Agents will not use any marketing material not approved in writing by SavingsHighway.com. Agents will not mention SavingsHighway.com to clients. The only entities that may be mentioned are FreeCommercialSolar.com and GenCom Solar. SavingsHighway simply trains

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Agents, supports Agents and tracks and pays Agent Commissions.

l) Agents will direct questions to Savings Highway through their online helpdesk at www.SavingsHighway.com/plexum.php and may also email freecommercialsolarenergy@gmail.com.

m) SavingsHighway carries and a keeps a license with its solar partner Gen Com Solar. Gen Com Solar has put together a network of partners and software to offer Savings Highway Affiliates an exclusive offer to this Platform.

n) SavingsHighway Independent Representatives, also known as Affiliates or Associates, must print, sign and agree to this form, send it in by email and/or fax to be considered for becoming a SavingsHighway Commercial Solar Agent. Failure to become a SavingsHighway.com Solar Agent results in forfeiture of any and all Commercial Solar Commissions.

o) SavingsHighway.com reserves to right to refuse any Solar Agent Application for any reason.

p) Agents agree to follow the rules and terms described herein and if they do not, they will be terminated from the program and forfeit all potential commissions.

q) Agents agree not to take this information or any of our processes or procedures to a competing solar or financial entity or to start or open their own competing entity.

r) Agents agree to never say, post online or transmit in any other form of communication any negative or disparaging text, print, media or spoken words regarding SavingsHighway.com or any of its programs, products, services, owners, staff, Independent Representatives, Agents or partners.

s) Agents will make every attempt to attend our live Private Solar Agent Calls, Open Invitation Solar Calls and/or listen to the recordings made available by SavingsHighway. Agents will not invite others or re-broadcast or replay the recordings of our Live Agent Only Calls to others who are not also SavingsHighway Solar Agents.

t) SavingsHighway.com reserves the right to modify this document at any time and modifications will become valid upon re-posting online of this document.

u) Agents are to make connections through their existing networks, friends, relatives, other business associates, networking events, places where they know they can get the door open. Agents are not advised to make cold calls until they have a project that is closed.

**NCNDA - Disclosure and Use of Confidential Information:**

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The term "Confidential Information" as used in this Agreement shall mean and refer to any and all written and oral marketing, technical, engineering, operational, economic, or financial knowledge, information or data of any nature whatsoever relating to the future, present, or past business, operations, plans or assets of either Party or their Representatives, including the Transaction, the Parties and any cost and sales information relevant to competition between the Parties or future plans relating to competition between the Parties.

Each Party acknowledges and recognizes that it will have access to and become familiar with Confidential Information belonging to the Disclosing Party. Neither Party shall make any other use, in whole or in part, of any such Confidential Information without the prior written consent of the other Party. Nor shall either Party disclose the Confidential Information to any third party, firm, competition, corporation or entity without the other Party's prior written consent, unless they are the Disclosing party's Representative. “Representative” shall mean an Affiliate of a Party and the Parties and Affiliates officers, directors, employees, auditors, accountants, investment bankers, advisors, attorneys, agents and representatives who need to know such Confidential Information because it is reasonably necessary for them to evaluate the Transaction. An “Affiliate” of a Party, as used in this Agreement, shall include any other party or entity that directly or indirectly, through one or more intermediaries, Controls, is controlled by, or is under common Control with such Party. “Control” refers to the power to influence management decisions. Each Disclosing party representative further agrees to be responsible for any breach of such restrictions by any of its Representatives.

The Parties agree that any non-indicative proposals containing pricing and financial models, including but not limited to financial arrangements, organizational structures, capital structures, or other tools (the “Financial Tools”) developed by Disclosing party for the Transaction and the financing of the Transaction will remain the sole and exclusive property of Disclosing party regardless of whether or not the Transaction documents are executed by the Parties.

The Financial Tools are the Disclosing party’s proprietary materials, and during or after the Term of this Agreement, are not to be revealed to anyone outside the Disclosing party without specific written authorization by an authorized representative of the Disclosing party. In the event that Client, with the Disclosing party’s express prior written consent, plans to include or use all or any of the Financial Tools in any proposals, discussions or marketing “sales pitches” related to the Transaction with or to any third party, Client expressly agrees that Disclosing party shall be a party to any and all such proposals, discussions or marketing sales pitches.

Affiliates using this program may not share processes and systems with competitors without written consent from the CEO of SavingsHighway.com LLC.

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Parties involved in this transaction may learn from one another, or from principals, the names and telephone numbers of investors, borrowers, lenders, agents, brokers, banks, lending corporations, contractors, possible clients, industry professionals, engineers & individuals needed to do large scale solar projects in the US, hereinafter called “contacts”. The Parties with this acknowledge, accept and agree that the identities of the contacts will be recognized by the other Party as exclusive and valuable contacts of the introducing Party and will remain their network for the duration of this agreement.

All Lead Generators, Associates and Agents through SavingsHighway.com, Gen Com and its partners or Agents may not use proprietary information and processes in this system to sell its leads, prospects or clients data to another Solar Development, EPCs or Finance companies. We encourage Lead Generators, Associates and Agents to create their own Solar Development companies using the Platforms & processes in this system. If Lead Generators, Associates and Agents wish to grow their business, they can have unlimited use of Gen Coms networks under these terms and conditions. All SavingsHighway.com Commercial Solar Agents will remain Agents through SavingsHighway.com for the duration of their Solar Referral Business.

Additional Questions from the customer shall be sent to FreeCommercialSolarEnergy@gmail.com so a designated staff member of SavingsHighway.com will be able to communicate directly with the customer.

If the Agent / Affiliate does not follow these rules, they will lose all rights to use the system, software and process and will lose all potential commissions.

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WHAT AGENTS ARE ALLOWED TO SAY:

1) “We can generally help you save 10% on your electric bill the first month and year, 12% the next year, 14% the next year and so on. Then in 10 years, you could own the system and save up to 80% to 90% for many years to come.”

2) “What is your current electric bill monthly? Imagine a few years down the road, you could be saving up to 90% of that with no-money-out of pocket to get started now!”

3) “We are a Turn Key Solar Development Company that receives bids from the biggest Commercial Solar Installation companies to get the best deals for YOU.”

4) “Solar is expanding quickly. The price of solar has come down 400% in 5 years.”

5) “We would like to see how much we can help you save. Who in your company can send in a copy of your last 12 electric bills so we can get a free assessment and see how much we can help you save? Would you rather email a copy of the bills, fax them or have me do it for you?”

AGENTS WILL MAKE THEIR BEST EFFORT TO FIND LEADS THAT QUALIFY:

It is possible to do Solar Projects in most states except for North Carolina at the time of creation of this document, however we have identified certain states that may produce more savings and Agent commissions when solar projects are sold there. Keep in mind that it is still not possible in many cities for us to provide the financing for these projects.

1. Agents use www.ElectricityLocal.com to see the average commercial electricity rate in a city. Agents will look for cities that have an 8 cent or higher average commercial electricity rate. This is not a guarantee of rate, but can provide a basic assessment of an area.

2. Agents locate buildings that have a 10K Sq. Ft. or larger Roof and or Land. It’s best to have bills of $1,000 or more monthly. Some of the best states to target are:

   California, Colorado, Connecticut, Delaware, Hawaii, Maryland, Massachusetts, Minnesota, Montana, Nevada, New Hampshire, New Jersey, New Mexico, New York, Oregon, Pennsylvania, Rhode Island, South Carolina, Texas, Utah, Vermont, Washington DC and/or Wisconsin. We can also do projects in other states, but these are some of the best.

Note: In these states, there are some cities that still may not qualify for our program. In some cases, we can initiate commercial solar projects in others states if they are typically over 500 kW projects. Agents can communicate with us by email and include the commercial name and Initial ________
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address of a prospective client to inquire if we feel the project may have validity.

3) Agents connect with the Decision Makers (CEO, CFO, Executive Director, Owners, Presidents, Chairmen, Board of Directors) of Commercial and Industrial Buildings.

4) Agents ask discovery questions that find out if they pay $1,000 a month or greater on their electric bills. (The bigger the amounts, usually the better.)

5) Agents follow the Training Instructions provided by SavingsHighway.com.

AGENT COMMISSION STRUCTURE:

Agent commissions depend on the size of the projects sold. Multiply (Fee per Watt) x (The size of the project) to find the potential commission amount. 1000 Watts = 1 KiloWatt (kW). This is a general guideline. Project commissions may vary due to many factors including state incentives.

One simple way to think about how much you will earn per Solar Deal installed is this: If it’s in a good market, you can earn about as much as 1 month of their electric bill. If it’s in a great market, you could earn double or even triple the amount of 1 month of their electric bill. Remember that each deal is different and will have different commission based on many factors. Note that is very large projects such as a college, the percentage of commissions is drastically reduced.

The chart below is an approximation and not a guarantee of exact commission amounts. All commissions will vary from project to project and state to state. Some will be less and some will be more. If you are in areas where the electricity rate is $.08 or higher (for the KW part of the electric bill), then these rates apply in most cases.

Note also that in some states where higher rates or special solar incentives exist, the commissions may be much greater. All solar sales will produce different commissions based on the city, states and incentives that may apply.

The following example is for demonstration purposes only and is not a guarantee or income. All cities, states, projects and incentives vary. Please refer to this chart as a potential projection only and not a guarantee of income.

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<th>Low Range KW</th>
<th>High Range KW</th>
<th>Agent Low Commission Average States</th>
<th>Agent High Commission Exceptional States</th>
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* Please check the required agent training documents in your SavingsHighway.com Members Area for more information regarding potential Agent Solar Commissions.

* Fees range from $.027 - $.06 per watt for every project that is sold.

** Ranges in fees are effected by a) Sunlight hours of the location, b) Utility Rates, c) Demand Charges, d) localized incentives and e) other potential factors.

*** Fees are transparent across the board with Developers, Financial Administrators, EPCs, Sales Team & everyone in the chain and as projects in better markets come through increased fees play a role to everyone as well as customers being able to receive the best deal possible.

**Non-Commissions:** Agents may obtain the electric bills and the project may not close for a variety of reasons including roof quality, location or lack of financial stability on the customer’s part and therefore you may not receive the commission because of those factors.

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Commercial Solar Project Size Examples:
* A Gas Station is usually about 50-100 kW.
* A medium size Church is usually about 100-200 kW.
* A Car Dealership is usually about 200-500 kW.
* A High School is usually about 300-800 kW.
* A College is usually about 1-10 MW (MegaWatts).

Note that when a large project has a lower rate, it still may be possible for us to do the project when we add energy efficiency including LED lighting and more to the project.

Solar Agent Commission Flow: Commissions are paid to Gen Com Solar, then SavingsHighway.com LLC from the Final EPC (Equipment/Procurement/Construction) Partner whom is awarded the construction contract.

Commission success fees are paid in 3 stages:
Stage 1: 10% paid upon initial financing of the Solar Contract.
Stage 2: 60% upon shovel ready status (financial, utility interconnection, and city permit approval).
Stage 3: 30% upon commencement of commercial operation of the applicable PV (Photovoltaic Solar Energy System).

If the first stage is achieved but not the second, the Construction Partner shall be required to pay the first stage but not the second.

SavingsHighway.com LLC nor Gen Com Solar, our partner company, are required to reimburse the first stage to Construction Partner, unless the failure to achieve the second stage arises from the actions, inactions or representations of Gen Com or its team in the process of achieving the first stage. Agents “price per watt” Commission will be paid within 14 days after each stage occurs.

Fill out the following information to apply to become a SavingsHighway.com Solar Agent.
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Yes, I would like to become a SavingsHighway.com LLC Solar Agent. I agree to this Agent Agreement and will abide by the terms herein.

My Full Name: ________________________________________________

My Signature: _________________________________________________

Date: _______/_______/_________

My Mobile Phone: (_______) _______ - __________

My email (Gmail is preferred): ________________________________________________

My SavingsHighway.com UserName (Used to log in): ______________________________

My Referring Sponsor’s First and Last Name: ______________________________

Instructions:
1. Print All Pages. 2. Initial All Pages. 3. Fill out all information on the final page.
4. Scan and email a copy of the signed documents to FreeCommercialSolarEnergy@gmail.com or Fax a copy to 800-903-6326. We prefer email over fax as the quality is usually better.
5. Email us at FreeCommercialSolarEnergy@gmail.com and we will confirm receipt of your Application within 1 to 5 business days.

NOTE: If you do not have a www.SavingsHighway.com Account, please ask your sponsor for their SiteName and join with them.

If you cannot reach them, use the SiteName: place. We can connect you with your referring sponsor at a later date upon request.

Thank you. It is our goal to help Agents earn lucrative commissions with the wonderful industry of commercial solar energy, while training in a career projected to be lucrative for years to come.

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